## Matías Mori Arellano Lawyer

Nationalities: Chilean and Italian Languages: Spanish and English Address: Apoquindo 3910, Piso 3, Las Condes, Santiago, 7550029

Chile

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### I. PROFESSIONAL EXPERIENCE

- (a) Public Sector:
  - (i) Judiciary

Court of Appeals, Santiago Santiago, Chile
Alternate Justice 2019-2020

Appointed by President of the Republic Sebastian Piñera as one of 15 presidential appointees to serve as Alternate Justice with Santiago's Court of Appeals; sat on three-member chambers hearing cases of common jurisdiction, conducted hearings, and drafted verdicts.

### (ii) Executive Branch

# Foreign Investment Committee – Executive Vice-President Ministry of Economy – Chilean Government

Santiago, Chile

2010-2013

Appointed by President of the Republic Sebastian Piñera to head the Investment Promotion Agency of Chile; promoted Chile as a destination for foreign direct investments; represented the interests of foreign investors in Chile in front of the public administration; led the State's defense teams in arbitrations brought against the Republic of Chile in front of ICSID; lead negotiator of foreign investment contracts representing the State of Chile; implemented and led negotiations for implementation of public policy that increased royalty rates of foreign investors active in the mining industry.

### (b) Private Sector:

### (i) <u>Law Firm Experience in Chile</u>

MOMAG Abogados Santiago, Chile

Founding Partner 2016- present

Currently represent foreign and domestic clients in matters regarding private interests in front of the administration in regulated industries; represent state agencies and governmental organizations in their dealings with private parties; head of the litigation department of the firm in administrative, arbitral and judicial proceedings.

### Garnham, Mori & Humphreys

Santiago, Chile

Partner 2014-2016

Represented foreign and domestic clients in commercial, tax and regulatory issues.

Prieto y Cía. Santiago, Chile

Associate 2000 - 2002

Entry level position as lawyer; represented foreign and domestic clients in their ongoing operations.

### (ii) <u>International Law Firm Experience in USA and France</u>

# Curtis, Mallet-Prevost, Colt & Mosle LLP Associate

New York, NY, USA

2005-2009

Advised Latin American ministry and state-owned companies in acquisition of majority interest in 32 oil projects, 3 offshore oil and gas projects and 3 joint ventures for exploitation and upgrading of oil and gas in Latin America in context of nationalization of oil industry; led in-country team for implementation of these transactions; participated in meetings with high government officials and finance advisors for implementation of these acquisitions; participated in financial restructuring processes of 4 joint ventures for exploitation and upgrading of oil and gas in Latin America; coordinated participation of local and foreign counsel for creditors and debtors; negotiated compliance of KYC requirements with lending banks; researched and drafted legal memoranda regarding objections to jurisdiction and merits in ICSID arbitrations brought against Latin American states by companies claiming expropriation of their economic interests.

# Freshfields, Bruckhaus, Deringer Associate

Paris, France

2004-2005

Assisted in drafting and filing of memorial in ICSID arbitration against Argentina in claims related to gas industry and amendments of contracts resulting from changes in local economic regulations; researched and drafted legal opinion in connection with maritime delimitation dispute between Latin American countries; researched and drafted legal opinion in connection with legal aspects of international joint oil exploitation agreements; researched and drafted legal opinion in connection with border dispute between Middle Eastern countries.

# Cleary, Gottlieb, Steen and Hamilton Foreign Attorney

New York, NY, USA

2003-2004

Prepared and drafted offering memorandum for Latin American state-owned copper company in connection with Regulation S/144A US\$ 500 million bond issuance; negotiated terms and content of offering memorandum with underwriter's U.S. and local counsel; coordinated participation of issuer's local counsel; participated in closing meetings; prepared and drafted offering memorandum for sovereign placement of the Republic of Chile in connection with bond placement under shelf registration; negotiated terms and content of offering memorandum with underwriter's U.S. and local counsel; coordinated participation of issuer's local counsel; prepared and drafted corporate governance section of 20-F filing of South American bank; prepared and drafted term sheet for syndicated loan for state-owned subway company; negotiated financing terms with financial advisors; drafted and negotiated loan agreement.

### II. <u>INTERNATIONAL INVESTMENT DISPUTES EXPERIENCE</u>

Case	Role
UNCITRAL BC Group PLC vs. Argentina	Lawyer member of Claimant's claim team
ICSID Conoco vs. Venezuela	Lawyer member of the Respondent's defense team
ICSID Víctor Pey Casado	Public servant in charge of Respondent's defense team 2010 – 2013

2022 – 2028 Appointed by the Republic of Moldova and included in the ICSID list of arbitrators.

### III. TEACHING EXPERIENCE

Universidad Adolfo Ibáñez Santiago, Chile

Compliance & Antitrust 2018-2019

Guest Speaker: "International compliance regulations applicable to state-owned entities in Chile" in a course attended by public servants working on compliance issues.

Lecturer: "Compliance, corruption and antitrust current trends".

### Universidad de Chile - Heidelberg University

Santiago, Chile

2009-2010

2002-2003

1994-1999

Law School 2011-2014

Guest Speaker: "International Investment regime under BITs and the FTA between USA and Chile".

## IV. ACADEMIC BACKGROUND

Harvard University Cambridge, MA, USA

Harvard Kennedy School of Government (HKS) Masters in Public Administration (M.P.A.) Mason and Luksic Scholar - Full Scholarship

Graduated May 2010

The University of Chicago Chicago, IL, USA

The Law School Masters in Laws (LL.M.) Graduated June 2003

Pontificia Universidad Católica de Chile Santiago, Chile

Facultad de Derecho Bachelor of Laws (LL.B.)

Graduated October 1999

### V. MISCELLANEOUS

2022, Appointed member of the Panel of Arbitrators of Santiago's Court of Appeals for the period 2023 - 2024.

2020, 21, 22, 23, MOMAG Abogados, Band 2, Chambers and Partners, Chile, Public Law.

2017, Matias Mori as individual practitioner, Band 2, Chambers and Partners, Chile, Compliance.

2014–2017 Board Member Fundación BLOC. Non-governmental organization promoting visual arts.

2013–2015 Member Advisory Board, International Advisory Committee to the Dean of the Harris School of Public Policy, The University of Chicago.

2012 Recipient of "Public Figure of the Year Award" given by the Latin American Network of Chambers of Commerce (CAMACOL), Miami, Florida, USA.

2010–2013 Directive Council Member, *Centro de Información de Recursos Naturales, CIREN*, Ministry of Agriculture, Government of Chile. State agency in charge of the oversight and mapping of natural resources.

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