

PROFESSIONAL EXPERIENCE

HOLLAND & KNIGHT

- PARTNER
- SENIOR COUNSEL

JANUARY 2019 – PRESENT **MEXICO CITY, MEXICO**
SEPTEMBER 2016 – DECEMBER 2018 **MEXICO CITY, MEXICO**

Representation of domestic and international companies on international trade strategies, including investments, government procurement, regulatory compliance, unfair trade practices, intellectual property and customs procedures. Assistance on private commercial arbitration, investor-state arbitration and international trade arbitration.

MEXICAN MINISTRY OF ECONOMY / INTERNATIONAL TRADE LEGAL COUNSEL

- GENERAL DIRECTOR

APRIL 2010 – AUGUST 2016 **MEXICO CITY, MEXICO**

Legal advice on international trade to the Mexican Federal Administration and Authorities; legal counsel for trade and investment negotiations (BITs). Coordination of all trade and investment disputes to which Mexico is a party.

UNIVERSITY INSTITUTO TECNOLÓGICO Y DE ESTUDIOS SUPERIORES DE MONTERREY (ITESM)

- CONSULTANT, PROFESSOR

JANUARY 2010 – MAY 2010 **CHIHUAHUA, MEXICO**

Professor of Alternative Dispute Resolution Mechanisms (in English). Development of and analysis for the establishment of a Private Commercial Arbitration Centre for ITESM.

MEXICAN MINISTRY OF ECONOMY / PERMANENT MISSION OF MEXICO BEFORE THE WORLD TRADE ORGANIZATION (WTO)

- ECONOMIC COUNSELOR FOR LEGAL AFFAIRS

AUGUST 2004 – DECEMBER 2009 **GENEVA, SWITZERLAND**

Legal advice on issues related to WTO agreements. Representation of Mexico before the WTO during the Doha Round Negotiations, responsible for dispute resolution and intellectual property matters. Management and participation in WTO Dispute Settlement proceedings.

MEXICAN MINISTRY OF ECONOMY / LEGAL CONSULTANT ON INTERNATIONAL TRADE NEGOTIATIONS

- DIRECTOR LEGAL CONSULTANT ON INTERNATIONAL TRADE NEGOTIATIONS (POSITION OBTAINED THROUGH PUBLIC COMPETITION)

MAY 2001 – JULY 2004 **MEXICO CITY, MEXICO**

Legal advice on international trade agreements, particularly on issues related with investment, services, government procurement, dispute settlement, competition policy and anti-dumping. Part of Mexico's trade negotiations team (*) and of the legal staff responsible for the defense of Mexico's interest on diverse dispute settlement proceedings (including WTO and investor-state disputes). Participation in administrative legal procedures (review and drafting of contracts, hiring external consultants, preparation and review of diverse legal instruments to implement Mexico's international obligations, among others).

THOMAS & PARTNERS LAW FIRM

- INTERNATIONAL CONSULTANT

FEBRUARY 2000 – APRIL 2001 **VANCOUVER, CANADA**

Legal advice on different aspects of international law and its relationship with the Mexican legal system. Legal advice to Mexican Government Authorities on investor-state dispute settlement proceedings (disputes raised under section B, Chapter XI of the North American Free Trade Agreement (NAFTA)). Legal scrubbing and translation of different FTAs negotiated by Latin American states.

MEXICAN MINISTRY OF ECONOMY / LEGAL CONSULTANT ON INTERNATIONAL TRADE NEGOTIATIONS

- UNDER DIRECTOR FOR AMERICA AND MULTILATERAL ORGANIZATIONS

NOVEMBER 1996 – FEBRUARY 2000 **MEXICO CITY, MEXICO**

Legal advice on dispute settlement (NAFTA and WTO, investor-state dispute settlement, and private commercial arbitration). Legal advice on dumping and subsidies. Part of Mexico's trade negotiations and dispute settlement teams, for proceedings

and negotiations celebrated during this period.

After an internship at the Ministry, I was retained in November 1996 as Head of Department, and promoted to Under Director in May 1999.

FACHA & ASSOCIATES LAW FIRM

- LEGAL ASSISTANT

FEBRUARY – OCTOBER 1996 MEXICO CITY, MEXICO

Groundwork for a mandatory audit on the legal situation of a "Casa de Bolsa" (brokerage). Review of contracts, agreements, and legal support documentation required by law for brokerage activities and their contractual relationship with customers (investors).

EDUARDO LÓPEZ BETANCOURT LAW FIRM

- LEGAL INTERN

SEPTEMBER 1995 – OCTOBER 1996 MEXICO CITY, MEXICO

Legal internship on criminal law. Research and assistance with records preparation for criminal cases.

EDUCATION

- **Master's Degree** – Executive Master's Degree on International Relations, Geneva School of Diplomacy and International Relations. Thesis: "A Possible Solution to Bio Piracy Through the WTO TRIPS Agreement" (Intellectual Property). Geneva, Switzerland (2006).
- **Diploma in Private Commercial Arbitration** – Escuela Libre de Derecho and International Chamber of Commerce (ICC). Mexico City, Mexico (2002).
- **Bachelor of Laws** – Instituto Tecnológico Autónomo de México (ITAM). Thesis: "Chapter XIX of the North American Free Trade Agreement" (Anti-dumping). Mexico City, Mexico (1996).
- **Continuous Education** – Several courses on dispute settlement, WTO law, investment, government procurement, leadership, management and Mexican legal system, among others.

ACKNOWLEDGMENTS

- Member of Mexico's [WTO Indicative List of Experts](#).
- Vice-chair of the ICC Investor State Committee (2017-2019 / 2020-2022)
- Member of the International Arbitration Institute [List of Arbitrators](#).
- Member of Mexico's [ICSID List of Conciliators](#).
- Member of USMCA Roster of Panelists for Chapter 31 ([Dispute Settlement](#)) and Mexico's List of Panelists for Chapter 10 ([Trade Remedies](#))

OTHER ACTIVITIES

- WTO Panelist, Colombia — Measures Relating to the Importation of Textiles, Apparel and Footwear (DS461).
- Appointment by Centro de Arbitraje de México (CAM) as Chairman in a private commercial arbitration CAM 0078/2013.
- Arbitration and International Justice post-graduate degree Professor at Universidad Nacional Autónoma de México (UNAM) School of Law (August-December 2003).
- Participation in various seminars and courses on issues related with trade and investment.
- Advice to the [Center of International Economic Law](#) at ITAM.
- Member of the UNAM Advisory Committee for the [Latin American Journal of International Trade Law](#).

PUBLICATIONS

- Instituto de Investigaciones Jurídicas (UNAM) (Coordinator Jorge Witker): "Dispute Settlement in the Free Trade Area of the Americas / Memories of the Forum of Information and Reflection

	<p>on the FTAA Negotiations” (2003)</p> <ul style="list-style-type: none">• Pauta Magazine (ICC): “Alcances, Implicaciones y Contenido del Acuerdo sobre Facilitación del Comercio” (January 2017) https://www.iccmex.mx/uploads/galerias/c5188a30c6640146465f0134e6720205dbc70c80.pdf• Additional publications: https://www.hklaw.com/carlos-vejar/publications/
LANGUAGES	<ul style="list-style-type: none">• Spanish (<i>native</i>), English (<i>fluent, TOEFL certification</i>), French (<i>intermediate</i>).

PARTICIPATION IN NEGOTIATIONS OF INTERNATIONAL TRADE TREATIES

(*) Responsibilities and involvement vary on a case-by-case basis

General Counsel on Negotiations

- EFTA – Mexico FTA Modernization – (Switzerland, Luxemburg, Norway, Iceland)
- EU – Mexico FTA Modernization of the Global Agreement – (EU Member States)
- Free Trade Agreement Mexico – Jordan
- Free Trade Agreement Mexico – Turkey
- Doha Round Negotiations at the WTO
- Partial Reach Agreement (upgrading) – Brazil
- Partial Reach Agreement (upgrading) – Argentina

General Counsel on Concluded Negotiations

- Transpacific Partnership Agreement (TPP) – Australia, Brunei, Canada, Chile, Malaysia, New Zealand, Japan, Mexico, Singapore, USA and Vietnam
- FTA with Peru
- FTA with Central America (Costa Rica, El Salvador, Honduras, Guatemala and Nicaragua)
- Partial Reach Agreement (ALADI) with Argentina and Brazil

Counsel for Different Chapters of FTAs and BITs Negotiations

- ACTA (Anti-Counterfeiting Trade Agreement)
- Free Trade Agreement of the Americas (ALCA)
- TLC-Triángulo del Norte – Guatemala, Honduras y El Salvador
- Uruguay FTA
- Chile FTA
- Japan FTA
- Nicaragua FTA
- Bilateral Investment Treaties (BIT) Turkey, Bahrein, Philippines, Haiti, Arab Emirates

COMMERCIAL AND INTERNATIONAL TRADE DISPUTES PARTICIPATION

Responsibilities and involvement vary on a case-by-case basis

London Court of International Arbitration (LCIA)

Representation of a Mexican Energy State Owned Enterprise in an arbitration under the rules of the LCIA for claims arising out of the construction of a \$380 million dollar infrastructure project in Mexico (Concluded).

Representation of a Mexican Energy State Owned Enterprise in an arbitration under the rules of the LCIA for claims arising out of the interpretation of the obligations of a contract related with national content of a gas pipeline (confidential amount) (Concluded).

International Chamber of Commerce (ICC)

Representation of a Mexican Energy State Owned Enterprise in an arbitration under the rules of the ICC for claims arising out of the interpretation of the payment calendar related with force majeure of a gas pipeline (confidential amount) (Concluded).

International Center for Dispute Resolution (ICDR)

Representation of a major telecommunications services provider in Mexico (confidential) (Ongoing).

NAFTA Chapter XI AND BITs Disputes: Investor-State

(Notices of intent and cases that did not reach the arbitration tribunal stage are not listed)

Lion Mexico Consolidated L.P. / ICSID Case No. ARB(AF)/15/2
 KBR / ICSID Case No. UNCT/14/1
 Telefónica S.A. / ICSID Case No. ARB (AF)/12/4
 Abengoa, S.A. y COFIDES, S.A. / ICSID Case No. ARB (AF)/09/2
 Cargill Inc. / ICSID Case No. ARB(AF)/05/02
 Talsud, S.A. v. United Mexican States / ICSID Case No. ARB(AF)/04/4
 Corn Products International / ICSID Case No. ARB(AF)/04/01
 Fireman's Fund Insurance Company / ICSID Case No. ARB(AF)/02/1
 Técnicas Medioambientales, S.A. / ICSID Case No. ARB(AF)/00/2
 Marvin Roy Feldman Karpa / ICSID Case No. ARB(AF)/99/01
 Waste Management Inc. / ICSID Case No. ARB(AF)/98/02
 Metalclad Corporation / ICSID Case No. ARB(AF)/97/01

Alternative Dispute Resolution Mechanisms

Marine Stewardship Council Objections Procedure: Representation of a Mexican Corporate Alliance in an alternative dispute resolution mechanism under the Marine Stewardship Council Objection procedure, to obtain the MSC label for their fishery products.

NAFTA Chapter XX State vs. State Disputes

Broom Corn Brooms USA-MEX-1997-2008-01
 Cross-Border Trucking Services USA-MEX-1998-2008-01

NAFTA Chapter XIX Anti-dumping and Countervailing Measures

Supervision of the integration and development of all proceedings in which Mexico participated from 1996 to 2000 and from 2009 until 2016.

**Economic Complementation Agreement No. 8 between Mexico and Peru (ALADI)
State vs. State Disputes**

Origin of Imported Computers to Peru from Mexico

WTO State vs. State Disputes**Complainant**

DS446 - Argentina — Measures Affecting the Importation of Goods
 DS451 - China — Measures Relating to the Production and Exportation of Apparel and Textile
 DS398 - China — Measures Related to the Exportation of Various Raw Materials
 DS359 - China — Certain Measures Granting Refunds, Reductions or Exemptions from Taxes and Other Payments
 DS388 - China — Grants, Loans and Other Incentives
 DS386 - United States — Certain Country of Origin Labelling Requirements
 DS381 - United States — Measures Concerning the Importation, Marketing and Sale of Tuna and Tuna Products
 DS344 - United States — Final Anti-Dumping Measures on Stainless Steel from Mexico
 DS329 - Panama — Tariff Classification of Certain Milk Products
 DS325 - United States — Anti-Dumping Determinations regarding Stainless Steel from Mexico
 DS282 - United States — Anti-Dumping Measures on Oil Country Tubular Goods (OCTG) from Mexico
 DS281 - United States — Anti-Dumping Measures on Cement from Mexico
 DS280 - United States — Countervailing Duties on Steel Plate from Mexico
 DS234 - United States — Continued Dumping and Subsidy Offset Act of 2000
 DS182 - Ecuador — Provisional Anti-Dumping Measure on Cement from Mexico
 DS158 - European Communities — Regime for the Importation, Sale and Distribution of Bananas

Respondent

DS331 - Mexico — Anti-Dumping Duties on Steel Pipes and Tubes from Guatemala (Complainant: Guatemala)
 DS314 / DS341- México — Provisional Countervailing Measures on Olive Oil from the European Communities (Complainant: European Communities)
 DS308 - Mexico — Tax Measures on Soft Drinks and Other Beverages (Complainant: United States)
 DS232 - Mexico — Measures Affecting the Import of Matches (Complainant: Chile)
 DS295 - Mexico — Definitive Anti-Dumping Measures on Beef and Rice (Complainant: United States)

Third Party

DS285 - United States — Measures Affecting the Cross-Border Supply of Gambling and Betting Services (Complainant: Antigua and Barbuda)
 DS290 - European Communities — Protection of Trademarks and Geographical Indications for Agricultural Products and Foodstuffs (Complainant: Australia)
 DS291 - European Communities — Approval and Marketing of Biotech Products (Complainant: United States)
 DS292 - European Communities — Measures Affecting the Approval and Marketing of Biotech Products (Complainant: Canada)
 DS293 - European Communities — Measures Affecting the Approval and Marketing of Biotech Products (Complainant: Argentina)
 DS294 - United States — Laws, Regulations and Methodology for Calculating Dumping Margins (Zeroing) (Complainant: European Communities)
 DS320 - United States — Continued Suspension of Obligations in the EC — Hormones Dispute (Complainant: European Communities)
 DS321 - Canada — Continued Suspension of Obligations in the EC — Hormones Dispute (Complainant: European Communities)
 DS322 - United States — Measures Relating to Zeroing and Sunset Reviews (Complainant: Japan)
 DS332 - Brazil — Measures Affecting Imports of Retreaded Tyres (Complainant: European Communities)
 DS335 - United States — Anti-Dumping Measure on Shrimp from Ecuador (Complainant: Ecuador)
 DS339 - China — Measures Affecting Imports of Automobile Parts (Complainant: European Communities)

DS340 - China — Measures Affecting Imports of Automobile Parts (Complainant: United States)
DS342 - China — Measures Affecting Imports of Automobile Parts (Complainant: Canada)
DS343 - United States — Measures Relating to Shrimp from Thailand (Complainant: Thailand)
DS350 - United States — Continued Existence and Application of Zeroing Methodology (Complainant: European Communities)
DS362 - China — Measures Affecting the Protection and Enforcement of Intellectual Property Rights (Complainant: United States)
DS396 - Philippines — Taxes on Distilled Spirits (Complainant: European Communities)
DS404 - United States — Anti-dumping Measures on Certain Shrimp from Viet Nam (Complainant: Viet Nam)
DS406 - United States — Measures Affecting the Production and Sale of Clove Cigarettes (Complainant: Indonesia)
DS434 - Australia — Certain Measures Concerning Trademarks and Other Plain Packaging Requirements Applicable to Tobacco Products and Packaging (Complainant: Ukraine)