



Roberto Bermejo Q.

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Corporate and Commercial Law, Intellectual property, Arbitration and ADR and General Litigation, Tax and Administrative Law, Foreign Investment, and Regulated Sectors (Telecommunications, Hydrocarbons, Electricity, Mining and Aviation); Real State and Construction Law, Banking and Financial Law, International Trade Law; Civil and Labor Law.

Experience

Licensed lawyer in Guatemala. Since January 2004, he is serving as **Managing Partner** at the law firm **Bermejo & Asociados** in Guatemala City, where he is involved in Legal Corporate Advisory, with special interest in mercantile/commercial and tax matters, intellectual property, foreign investment in regulated sectors (Telecommunications, Electricity, Mining, Hydrocarbons and Aviation), trade and ADR methods. Prior to joining the firm, he worked as a foreign attorney with the Houston office of **Fulbright & Jaworski L.L.P.**, in the International Arbitration, Trade Law and Corporate Practice Groups in matters relating to Latin America. Before he also worked in the Washington DC office of **White & Case** in the practice groups of International Arbitration and International Trade Law in matters related to Latin America, as well.

As part of his local practice in Guatemala, he worked for almost four years with **Arthur Andersen's legal division "Andersen Legal"**, where he was a founding member and in the Legal Department of a Bank (**Multibanco**) and a major local law firm (**Carrillo & Asociados**) in the practice groups of commercial and tax matters and intellectual property.

Education

Mr. Bermejo received an **LL.B. equivalent** from Universidad Francisco Marroquín in Guatemala City, where he is a former Vice-President of the Honor Committee - Law Faculty. He was also granted the prestigious **Fulbright Scholarship to obtain an LL.M. in International Trade Law** from the University of Arizona College of Law.

Prior to his US studies, he got a **Post-Degree in European Antitrust and Industrial Property Law** at the University of Salamanca and subsequently took a **Specialization Course in Telecommunications and Information Technologies Law** in Madrid - Spain.

A significant part of his education includes **Diplomas** for the participation in innumerable Seminars relating to International Mercantile Law, Arbitration & ADR (local and International), Telecommunications, Intellectual Property Matters, E-commerce, Tax Updates, Guatemalan Banking System, Off-Shore Entities and Stock Market.

Professional Activities and Memberships

Mr. Bermejo is a member of the following organizations and/or participated in these Professional Activities:

- *Guatemala's Bar Association* (School of Attorneys and Notaries).
- *American Bar Association* - Sections of: International Law and Practice; Business Law; General Practice, Solo and Small Firms; Litigation.
- *International Trademark Association (INTA)* – active member
- *Asociación Interamericana de Propiedad Industrial (ASIPI)* – active member
- *President of the Board of the Fulbright Scholarship Association* – US Embassy.
- Member of the **Intellectual Property Committee** of the *American Chamber of Commerce (AMCHAM)* - GT.

- Member of the **Foreign Investment Committee** of the *American Chamber of Commerce (AMCHAM)* - Guatemala.
- Member of the **CAFTA Committee** of the *American Chamber of Commerce (AMCHAM)* - Guatemala.
- Former Advisor to the **World Bank** on Government Procurement matters.
- Former Advisor to the **World Bank** on Electronic Commerce matters.
- Former Advisor to the **BID (Interamerican Development Bank)** on Electronic Commerce and development of small and mid-size companies.
- Former Advisor to the **COPRE** (Presidential Commission for the Modernization of the State) and the **BID (Interamerican Development Bank) / World Bank** on the drafting of the new Law on Electronic Documents and Signatures and its Regulation.
- Former Advisor of the National Registry of Persons -**RENAP**- for the elaboration of Regulations of the Law and of different organic regulations of the entity.
- Former Legal Advisor to the **Director of Civil Aviation in Guatemala**.
- Former Legal Adviser to the **Minister of Public Health and Social Assistance of Guatemala** - January to June 2012.
- Past Member of the **Support Committee to the Minister of Economy** (Guatemala) for the drafting of new laws such as: *Industrial Property Law, Amendments to Copy Rights Law, Consumer Protection and Antitrust Law*.
- Former Collaborator with the **Supreme Court** of Guatemala in the “**National Arbitration, ADR and International Arbitration**” diffusion Program.
- Current **Member** of the **National Arbitrators List of Guatemala** for the **CAFTA** Agreement, **North Triangle and Mexico** Agreement, the **China (Taiwan)** Agreement and the Association Agreement (**ADA**) with the European Union; for Conflict Resolution in Investment and General Treaty matters.
- *Current Member of List of Conciliators of the International Centre for Settlement of Investment Disputes (ICSID) / World Bank designated by Guatemala.*
- *Current Member of List of Arbitrators of the International Centre for Settlement of Investment Disputes (ICSID) / World Bank designated by Guatemala.*
- *Actively involved with the Arbitration Institutions of the Chamber of Commerce (CENAC) and the Chamber of Industry (CRECIG).*
- Current member of the **Latin American Arbitration Group** of the **ICC** (International Chamber of Commerce / International Court of Arbitration).
- Former **Alternate Member** on behalf of **Guatemala** before the **International Court of Arbitration** of the **ICC** (International Chamber of Commerce / International Court of Arbitration) - in Paris, France.
- **Certified Arbitrator** by the **Advanced Arbitration Academy** of the International Court of Arbitration of the **ICC** (International Chamber of Commerce / Paris) – (2-year program that ended in June 2018).
- Professor at the Master’s Degree in Tributary Administration (Tax Fraud and Money Laundry) – **Universidad Galileo** – Guatemala.
- Professor at the Master’s Degree in Tributary Administration (Corporate Law) – **Universidad Galileo** – Guatemala.
- Professor at the Master’s Degree in Tributary Administration (Administrative Law) – **Universidad Galileo** – Guatemala.
- Professor at the Master’s Degree in Electronic Businesses – **Universidad Galileo** – Guatemala.
- Professor of *Alternative Mechanisms for Conflict Resolution and Arbitration* – **Universidad del Istmo** – **Guatemala**.
- Professor of *Practical Aspects of International and National Arbitration* – **Universidad Francisco Marroquin** – Guatemala.
- Professor of *Mediation and Conflict Resolution (Practical Aspects of International and National Arbitration)* – **Universidad Mesoamericana** – Guatemala.