



## **ABDULAZIZ QASSIM AL MULLA**

{LLM, BSc. (Hons.) QS, DipArb, FRICS, MCIArb}

### **EXECUTIVE DIRECTOR - Qatar Foundation (QF)**

#### **EDUCATION:**

##### **Yr. 2011**

Master's Degree in  
Construction Law &  
Arbitration (LLM)  
(Merit)

Robert Gordon  
University, Aberdeen,  
UK

##### **Yr. 2008**

Post Graduate Diploma  
in Arbitration (DipArb)  
The College of Estate  
Management, Reading,  
UK

##### **Yr. 1999**

Bachelor of Science  
(BSc.) (First Class  
Honours in Quantity  
Surveying)

University of  
Glamorgan, UK

#### **PERSONAL INFORMATION:**

**Nationality:** Qatari

**DOB:** 01 Jun 1975

**Languages:** English,  
Arabic

**Mobile:** (+974)  
55003223

#### **❖ CAREER ACHIEVEMENTS**

Abdulaziz has more than 21 years of experience in the oil & gas, construction, project management and real estate development sectors, as well as client organization in the State of Qatar, United Kingdom and United States.

Entrepreneurial leadership style with highly effective planning, organizational and communication skills as well as a solutions-oriented approach to problem-solving with expertise in managing organizational change to achieve maximum results. My core competencies and areas of expertise are contracts, cost control, project controls, procurement and portfolio management. Demonstrated ability to encourage a common vision and develop a dynamic team based on trust and mutual respect.

My professional credentials and vast work experience enable me to provide effective project management, construction management, design management, construction supervision, commercial management and project controls leadership, demonstrated abilities to resolve complex contractual and commercial issues and provide a clear strategic direction in meeting client and organisation objectives.

#### **❖ PROFESSIONAL ACCREDITATIONS & MEMBERSHIPS**

- Member of the ICSID (International Centre for Settlement of Investment Disputes) Panel of Arbitrators (May 2019 – May 2025).
- Member of the Qatar Society of Engineers – Yr. 2019
- Fellow of the Royal Institute of Chartered Surveyors (FRICS) (UK) – Yr. 2014
- Ex-Chairman, Qatar National Board for the Royal Institution of Chartered Surveyors – Yr. 2012 (For 3 Years)
- Member of the Chartered Institute of Arbitrators (UK) (MCIArb) – Yr. 2008
- Member of the Qatar International Centre of Arbitration – Yr. 2007
- Member of the Arabian Gulf Commercial Arbitration Centre of Bahrain – Yr. 2006

## ❖ **WORK EXPERIENCE:**

### **EXECUTIVE DIRECTOR – PROCUREMENT DIVISION**

QATAR FOUNDATION (QF), DOHA, QATAR, **JULY 2020 – PRESENT**

#### **Responsibilities:**

- Responsible for leading the development of Qatar Foundation's centralized procurement division by managing procurement operations and commercial activities for capital projects and delivering business results which includes productivity, working capital improvements, supplier performance and continuity of supply.

### **CHIEF PORTFOLIO OFFICER (CPO)**

ASTAD ENGINEERING CONSULTANCY AND PROJECT MANAGEMENT COMPANY, DOHA, QATAR, **AUGUST 2019 – JULY 2020**

#### **Responsibilities:**

- Responsible for leading the development and implementation of ASTAD Executive Stakeholder and Interface Management plan to support the main strategic objective of ASTAD in promoting and enhancing a positive corporate image through sound Client's/ End-Users and External Authorities strong relationships, delivering excellent service to all Clients/ End-Users, strong business performance, and promoting good corporate citizenship.

### **ACTING CHIEF OPERATING OFFICER (A/COO)**

ASTAD ENGINEERING CONSULTANCY AND PROJECT MANAGEMENT COMPANY, DOHA, QATAR, **OCTOBER 2018 – AUGUST 2019**

#### **Responsibilities:**

- Responsible for leading and directing the overall business operations (i.e.> Project Management /Construction Management /Design Management /Construction Supervision) of the Company by effective management of technical & commercial services that includes developing strategy of the entire organization, execution of strategy, areas of financial management and all administrative responsibilities.
- Oversee and manage all aspects of the day-to-day operations (i.e.> Project Management /Construction Management /Design Management /Construction Supervision) of the Company, ensuring operations are in sync with strategy. Take a leadership role in the establishment of performance indicators, and monitoring of performance against goals.

### **CHIEF COMMERCIAL OFFICER (CCO) and GENERAL MANAGER OF ASTAD INTERNATIONAL (GM-AI)**

ASTAD ENGINEERING CONSULTANCY AND PROJECT MANAGEMENT COMPANY, DOHA, QATAR, **MARCH 2013 – AUGUST 2019**

**Responsibilities and Achievements:**

- Responsible for leading and directing the development of the Commercial division, with reference to ASTAD's delegation of authority that consistently provides professional commercial management of ASTAD resources to successfully execute client projects and to minimize/mitigate project risks all in line with the goals and objectives of ASTAD.
- Provide clients with expertise for all project contract and tendering, planning and control, budget control, cost engineering and technical document control related processes to ensure successful implementation of clients projects from initiation through to project handover.
- As a member of ASTAD senior management team and Chairman of the ASTAD Tender Committee, participated in the development and refinement of ASTAD's overall vision and strategy and contribute to the overall process of corporate management and decision making to ensure that ASTAD maximizes its long term shareholders return.
- Responsible for leading the development of the strategy and operational business plans for the Commercial Division.
- Lead and direct the management of change through continuous improvement of functional systems, processes and practice taking into account 'international leading practice', changes in international standards and changes in the business environment which demand proactive action plans.
- Direct the development and oversee the implementation of functional policies, systems, processes, procedures and controls covering all areas of function so that all relevant procedural/legislative requirements are fulfilled while delivering a quality, cost-effective service in a consistent manner.
- Developed plans to implement a new claims management and dispute avoidance specialized service delivery capability within ASTAD in order to provide comprehensive services to ASTAD clients.
- Responsible for leading a team of highly dedicated ASTAD team members in the drafting of the SANAD suite of contracts comprising six (6) forms of contract for the construction industry in Qatar and the region namely, i) Construction Contract, ii) Design and Build Contract, iii) Design Services Contract, iv) Professional Services Contract, v) Construction Contract for Small and Medium Projects and vi) Building Services Contract. The SANAD suite has received multiple accolades for CSR (Corporate Social Responsibility) and the most prominent being awarded with the Golden Globe Tigers Award in Malaysia in Yr. 2017 and the Construction Week Oman Awards in Yr. 2018.
- Responsible for leading the company's geographical diversification and expansion by serving as the General Manager of ASTAD International.
- Represented ASTAD International globally by participating in various international and local events, conferences, seminars, exhibitions that were organized by government and private organizations either by being a speaker or member of the panel discussion held at events/conferences.
- Represented ASTAD at media press interviews.

### **CHIEF OPERATIONS OFFICER (COO)**

**QATAR MUSEUM AUTHORITY, DOHA, QATAR, NOVEMBER 2012 – FEBRUARY 2013**

#### **Responsibilities:**

- Responsible for leading and directing the following departments:
  - Contracts & Procurement
  - Management Services
  - Security Services
  - Facilities Management
  - Storage & Acquisitions
- My role was to design and develop the systems, policies and regulations in order to ensure smooth and correct application of the above with the highest professional practices within the Qatar Museums Authority headquarter and its museums.

### **DIRECTOR – CONTRACTS & PROJECT CONTROLS**

**LUSAIL REAL ESTATE DEVELOPMENT COMPANY, DOHA, QATAR, OCTOBER 2008 – NOVEMBER 2012**

#### **Responsibilities:**

- As Director of Contracts & Project Controls, I was responsible for working closely with members of the project management, engineering and construction, finance and corporate management teams to develop, maintain and implement the contracts, procurement and project controls systems to ensure that the project activities are performed in accordance with contractual commitments.
- Responsible for leading the departments 30 direct staff and 36 specialist consultants. This involved manpower and recruitment, ensuring the timely availability of high quality employees.
- Monitoring and ensuring that all Tenders and Contracts conform to company regulations for Purchase, Works, and Auctions in accordance with the approved Business Plan.
- Managing the development and implementation of model contracts and standard contract related documents such as Form of Agreement, Letter of Acceptance, etc.
- Managing and recommending the appropriate Contracts & Procurement strategy to be adopted for all consultancy and construction contracts.
- Managing the contract award recommendations and to mediate & solve contractor's claims and disputes.

### **CONTRACTS MANAGER**

**BARWA REAL ESTATE DEVELOPMENT COMPANY, DOHA, QATAR, JUNE 2008 - SEPTEMBER 2008**

#### **Responsibilities:**

- Responsible for establishing and improving the tendering and contracting processes, policies and guidelines, models, procedures and formats for analysing contractor claims and disputes, providing

commercial and contractual advice to the Projects and Technical department and to establish an independent Contracts Department.

### **ASSISTANT CONTRACTS MANAGER - ENGINEERING PROJECTS & OPERATIONS**

QATAR PETROLEUM, DOHA, QATAR, **MARCH 2006 – MAY 2008**

#### **Responsibilities:**

- Ensuring the approved Project Initiation Notes and Execution Strategies are in place.
- Leading and representing the department in Engineering Projects, Operations and Corporate Services contracts and claim negotiations.
- Establishing appropriate tendering and contracting strategies, leading contractor pre-qualifications, monitoring tender and contracts preparation to conform with the departments and corporation's procedures and regulations.
- Supervising and providing guidance for preparing model contracts, contracts procedures, and contract strategies in alignment with various Qatar Petroleum contracts.
- Ensuring that Engineering Projects, Operations and Corporate Services expenditure were controlled to conform to the approved budgets.
- Implementing the Departments strategies for business conduct and to identify means of improvement on work methods.
- Providing contract consultation services to assigned end user departments.

### **LEAD CONTRACTS ENGINEER**

QATAR PETROLEUM, DOHA, QATAR, **MARCH 2003 - FEBRUARY 2006**

#### **Responsibilities:**

- Providing guidance and advice to Senior Contracts Engineer and related Departments on contractual and commercial matters.
- Reviewing tenders, tender plan submissions, tender evaluations, award plan submissions and contracts before release.
- Ensuring Tenders and Contracts conform to Corporation strategies, policies, regulations and procedures.
- Development and implementation of internal control framework for contracting processes in order to enhance business effectiveness and efficiency.

### **CONTRACTS ENGINEER**

QATAR PETROLEUM, DOHA, QATAR, **OCTOBER 1999 – FEBRUARY 2003**

#### **Responsibilities:**

- Providing professional advice, expertise and practical assistance to all departments in the review and preparation of scope of works and

to verify the completeness and accuracy of the technical information supplied.

- Identifying the most suitable pricing mechanism required such as lump sum, re-measured, cost plus, escalation factor, exchange fluctuations etc. taking into account the intended contract duration.
- Preparing suitable tailor made pre-qualification documents, invitations and evaluation criteria and rendering expert advice to the relevant departments in short listing potential bidders.
- Ensuring that technical and financial reviews are consistent with terms and conditions of tenders, company policies and procedures.
- Leading the commercial evaluation team in carrying out commercial evaluation of tenders and to prepare commercial evaluation reports, bid tabulations sheets and contract award submittals to applicable Tender Committees.
- Representing the Contracts Department in various tender and evaluation committees and to maintain strict confidentiality and ethics on all contractual matters.
- Critical evaluations on all variations, claims, change orders or concession requests raised by Contractors and to prepare submission to Tender Committees for approval and to prepare Variations to Contract for signature of acceptance.
- Post contract administration in evaluation of claims, variations and settlement of final accounts.
- Preparing and administering the issue and control of all service orders and minor work contracts.
- Reviewing Contracts Department Procedures, Contracts Strategies and applying these standards to various QP contracts.
- Reviewing contract insurance requirements, performance/tender bonds and to prepare correspondence related to validity of/renewal of these documents.

#### ❖ **TRAINING PROFILE:**

**Training Course Name** – Finance for Non-Finance Executives

**Training Type** – Executive Education

**Training Institution** – London Business School

**Training Location** – London, United Kingdom (UK)

**Training Completion Date** – 21/09/2018